

Cook County Economic Development Advisory Committee

Howard Males, Ph.D. (Chair)

CEO

Research Pros.

Mr. Males founded RP in 1985 in order to serve the research needs of major corporations, strategy consulting firms, and private equity groups. Prior to founding RP, he directed Ernst & Whinney's (now Ernst & Young) Organization Change Group and worked at Booz Allen & Hamilton as a management consultant. Mr. Males received a Bachelor of Arts degree in Psychology from Drew University. He earned both his Master of Arts in Psychology and a Ph.D. in Social and Organizational Psychology at the University of Chicago. He is a member of the American Psychological Association.

Mr. Males is a contributor of viewpoints on talent to the Executive Briefing, a partnership of The Economist Intelligence Unit (The Economist) and Harvard Business School Publishing. Until March 2013, Mr. Males served for many years as Vice President and an Executive Board Member of The Southeast Chicago Commission, and has served for 11 years as the founding Chairman of the 53rd Street TIF Advisory Council in Chicago and played a leadership role in a decade long effort to redevelop the Hyde Park business district on 53rd Street

Pam McDonough (Vice Chair)

President

Alliance for Illinois Manufacturing

As CEO/ President of NORBIC and the Alliance for Illinois Manufacturing, Pam McDonough is responsible for the Alliance's overall strategy, partnerships and relationship funding. The Alliance for Illinois Manufacturing provides access to free and low cost business consulting services, government grants, training programs and a network of service providers and business owners who dedicates themselves to building a stronger manufacturing base in Northeastern Illinois. Pam simultaneously acts as CEO for DeAngelo McDonough Construction Management Company. Previously, as the first woman director of the Illinois Department of Commerce and Community Affairs (DCCA) she managed the State's economic development agency with nearly \$2 million budget, a 500 person staff and helped to create and retain more than 110,000 jobs for Illinois.

DeAngelo McDonough Construction Management Company is a certified women-owned business (WBE) and a disadvantaged business enterprise (DBE) with experience in commercial, educational, hospital and retail/entertainment construction.

Lynn Cutler

Senior Advisor

Holland and Knight

Lynn Cutler is a Senior Policy Advisor. In 2001, she joined the firm after serving as senior staff to President Clinton on Intergovernmental Affairs. Her responsibility in the White House included advocacy for cities, counties and tribal governments.

Ms. Cutler has had extensive prior experience with state and local officials. As an elected County Official in Iowa, she was appointed by President Jimmy Carter as Vice Chair of the US Commission on Intergovernmental Relations. As Vice Chair of the Democratic National Committee for twelve years, Ms. Cutler oversaw work with state and local elected officials, as well as the Women's Vote Project.

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In 2005, Ms. Cutler relocated to the firm's Chicago office, while continuing to work in Washington. In Chicago, she has been active in supporting candidates for US Senate and US House from around the country, working with the Democratic Senate Campaign Committee. This has led to development of strong ties to many new Members and Senators—augmenting relationships of many years with the Leadership of Congress

David Day
Chief Administrative Officer
National Black MBA Association

As Chief Administrative Officer, David is responsible for directing, administering and coordinating the activities of the NBMBA in support of policies, goals and objectives. He is also responsible for providing the leadership, management, and vision necessary to ensure that NBMBA has the proper administrative support, associated reporting procedures and systems to effectively manage and grow the organization.

Prior to this position David was the Regional Director of Marketing and Credit Promotions for Macy's. In this role David was responsible for marketing and driving credit solicitation and promotional programs for the North Region, which made up 78 Macy's stores in ten Midwestern states. He was also responsible for achieving Macy's revenue objectives through the promotion and sale of Macy's Gift Cards and other customer promotions. While at Macy's he held senior store management responsibilities at the Oak Brook and Woodfield stores and served as Store Manager for the Chicago State Street store. Previously he served as Director of Communications and Community Affairs for AT&T Broadband, now Comcast, where he was responsible for media relations, government affairs and community affairs for the Midwest region.

Teresa Faidley
Vice President and Relationship Manager
Wintrust Commercial Banking Middle Market Group

Ms. Faidley develops and manages new commercial relationships with firms in the \$10MM-\$250MM range. With over 20 years' in commercial banking, Ms. Faidley has extensive experience in building, developing and leading commercial banking teams. This includes credit underwriting, loan structuring (commercial and real estate loans), portfolio management and sales management. Ms. Faidley worked to turnaround a troubled financial institution and worked to improve lending practices, identify and assess non-performing assets, develop work up and/or workout strategies and develop processes to comply with OCC, Federal Reserve and FDIC directives.

Joseph Flanagan
Chairman and CEO
Acquirent, LLC

Joe Flanagan is a successful entrepreneur who turned his ability to sell, and his understanding of building relationships into a multi-million dollar business. After five years of working at a large, international insurance brokerage firm, Joe struck out on his own at the age of 27 to launch JP Flanagan Corporation which has grown into one of Chicago's largest international insurance brokerage firms, with offices throughout the country. In 2001 he sold his company to Hub International, where he sat on their executive committee for three years and was on the floor of the NYSE when Hub went public. In 2002, he was named one of the "rising stars" in the industry by Business Insurance Magazine.

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In 2003, Joe founded Acquirent which has become a leading provider of outsourced sales solutions for businesses. As the CEO of Acquirent, Joe is involved in virtually all aspects of the business with his main responsibility as the primary contact for new business opportunities. Acquirent has been one of the Inc. 5000 fastest growing private companies in the US for the past two years. Joe's 25 years of sales experience has allowed him to do what he loves most, which is teach and coach young, talented sales professionals the lessons of sales that he learned through trial and error.

Kristin Faust
President
Neighborhood Housing Services of Chicago

Kristin Faust joined the NHS staff as President in October of 2014. As president, Ms. Faust is responsible for providing visionary and creative leadership to address the changing needs of the communities and populations that are served by the organization. Additionally, she is charged with ensuring financial and fiscal management of the organization and diversifying NHS' lines of business and programs as well as funding sources to ensure its ongoing success. She inherits an organization with a 40-year track record of serving over 200,000 clients, funding nearly \$600,000,000 in loans and creating nearly 35,000 new homeowners.

Ms. Faust has more than 25 years experience in community development finance serving the private sector, the public sector and the non-profit sector. Her primary focus is successfully accessing and deploying capital in underserved markets for both financial and social return.

Jesus Garcia
Commissioner
Cook County Board of Commissioners

Jesus "Chuy" Garcia is Cook County Commissioner of the 7th district serving the Southwest Side of Chicago and Cicero. He is the Chairman of the Real Estate, Business, and Economic Development Committee, as well as Vice-Chair of the Finance (Labor) and Workforce, Job Development, and Training Opportunities Committees. He ran for Cook County board to "usher in a new era of reform, accountability, transparency and efficiency in government for the benefit of working people." In that capacity, he has crafted and helped pass a landmark ordinance ending Cook County's compliance with Immigration and Customs Enforcement detainer requests. This ordinance will save the County millions of dollars per year and will prevent unconstitutional detentions without probable cause.

Prior to serving as Commissioner, Chuy was elected to the Chicago City Council in 1986, where he helped enact progressive legislation as a reformer and supporter of Mayor Harold Washington. In 1992, Jesus Garcia was the first Mexican-American elected to the Illinois Senate, where he served two terms.

Commissioner Garcia was the Founding Executive Director of Enlace Chicago, a leading non-profit community development organization in Little Village. He has served as a Fellow at DePaul University and as Adjunct Professor at the University of Illinois at Chicago. He has also served on the boards of several non-profit organizations including the Latino Policy Forum, a public policy and advocacy center, as the Founding President, and as Chairman of the Woods Fund of Chicago.

Andy Geer

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Vice President and Market Leader
Enterprise Community Partners
Chicago Office

Andrew has over 20 years of nonprofit leadership experience in affordable housing and community development. In his role with Enterprise, he is the lead in expanding Enterprise's programmatic presence in Chicago and Detroit with a priority on advancing initiatives with local partners that promote the creation and preservation of green and affordable homes with access to good schools, jobs, transit and health care.

Graham C. Grady
Partner
Taft Stettinius & Hollister LLP

Graham Grady concentrates his practice on government relations, zoning, land use; licensing and regulatory matters to help his clients strategically reach their business objectives. He has extensive experience in securing land use entitlements through planned developments, special uses, variations, rezoning, landmark approvals, and lakefront protection approvals for a broad range of projects types including retail, residential, commercial, industrial and institutional. Graham also serves as legal counsel to one of the five annuity and benefit funds of the City of Chicago.

Graham has served in numerous roles in government including Zoning Administrator and the Commissioner of Buildings for the City of Chicago. He has served as Assistant State's Attorney, Cook County State's Attorney and Executive Director, Private Industry Council and Chief Executive Officer of the Chicago Housing Authority.

Sharon Leganza
Executive Director
Housing Action Illinois

Sharon Leganza is Executive Director of Housing Action Illinois, a statewide membership-based organization formed to preserve and expand the availability of quality, affordable housing throughout Illinois. Prior to joining Housing Action, she served as the interim Executive Director for the ACLU of Alaska, having temporarily relocated to Alaska to conduct an ACLU-sponsored human rights investigation of the state prison system.

Ms. Sharon has served as of counsel with the law firm of Miner, Barnhill & Galland, in Chicago, as the Fair Housing Project Director for the Chicago Lawyers' Committee for Civil Rights Under Law, and as an associate with the law firm of Sidley Austin. She has successfully litigated numerous civil rights and constitutional law cases, and is an expert on fair and affordable housing issues. Sharon is currently working on initiatives to mitigate foreclosures and stabilize communities at risk because of the housing crisis.

Thomas E. Livingston
Regional Vice President
CSX Transportation

CSX Transportation is the largest freight rail and intermodal network in the Eastern United States and is publicly traded on the New York Stock Exchange. At CSX, Livingston oversees government and community affairs in the key transportation hub of Chicago and the states of Illinois, Indiana, Kentucky, Michigan, Ohio, and Ontario. Livingston has worked with local and federal officials advocating on behalf of the freight railroad industry's key

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economic, safety, environmental and governmental policies. He is also the chairman of the company's corporate giving efforts in Illinois and Michigan and Mayor of LaGrange.

Andrew Mooney
Commissioner
City of Chicago
Department of Housing and Economic Development

Andrew J. Mooney has served as the Commissioner of the Department of Housing and Economic Development (HED) since November 2010. Under Commissioner Mooney's leadership, HED promotes economic development by helping existing businesses grow and by attracting new industry to the city. The department also leads Chicago's affordable housing, housing preservation and community-based homebuyer assistance programs, as well as the city's zoning, land use planning, sustainability and historic preservation initiatives.

Commissioner Mooney served as executive director of the Chicago office of the Local Initiatives Support Corporation (LISC) prior to joining HED. Through his leadership it became one of the nation's leading community development agencies. Commissioner Mooney also served concurrently as the managing director of the national Institute for Comprehensive Community Development. Commissioner Mooney has devoted his career to community development and has held leadership positions in a number of agencies including the CHA.

Diane Morefield
Executive Vice President, Chief Financial Officer
Strategic Hotels and Resorts

Diane Morefield joined Strategic Hotels & Resorts, Inc. as executive vice president and chief financial officer in 2010. She is responsible for the Company's accounting, finance, tax, investor relations, strategic planning and investment activity.

Prior to joining Strategic Hotels, Ms. Morefield served in a variety of financial and investor relations roles for leading real estate organizations. Most recently, she was the chief financial officer of Equity International, a private equity fund controlled by Sam Zell that invests in international real estate companies. From 1997 to 2006, Ms. Morefield was employed by Equity Office Properties Trust (NYSE: EOP), which once was the largest publicly-traded office REIT and owner of office buildings in the United States, with revenues of approximately \$3.3 billion and a total capitalization of approximately \$30 billion. There she served as regional senior vice president for EOP's Midwest region, where she had full P&L responsibility for the region, which had total revenues of over \$450 million, a portfolio of 19.5 million square feet and more than 300 employees. Prior to that, Ms. Morefield was senior vice president – investor relations at EOP and was responsible for all investor and public relations.

Before joining EOP, Ms. Morefield was head of the commercial real estate lending division for the Midwest region for Barclays Bank. Her earlier career experience also included consulting and auditor roles at Deloitte and Arthur Andersen & Co.

Karin Norington-Reaves
Director
Chicago Cook Workforce Partnership

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Karin Norington-Reaves is the Chief Executive Officer of the Chicago-Cook Workforce Partnership, a newly created collaborative agency designed to merge, reform and revitalize workforce development in the greater Chicagoland area including the City of Chicago and Cook County. Under Ms. Norington-Reaves' leadership, the new agency will begin the creation of a demand-driven job training system and will focus on working directly with employers and job-seekers to ensure that the system is streamlined, focused on specific opportunities, and easy to use for businesses and job-seekers alike.

Previously, Ms. Norington-Reaves served as the Director of Cook County Works, the federally-funded workforce development agency for south and west suburban Cook County. Prior to that, she served as Deputy Director of the Office of Urban Assistance for the Illinois Department of Commerce and Economic Opportunity (DCEO), where she created and oversaw programs and implemented policies to address economic issues facing urban populations statewide. Prior to joining DCEO, Ms. Norington-Reaves served as Chief of Staff for the City of Chicago's 20th Ward.

Ed Paesel
Executive Director
South Suburban Mayors and Managers

Ed Paesel has served as the Executive Director of the South Suburban Mayors and Managers Association since 2000. Prior to that, he served as Director of the Third Airport Information Clearinghouse from 1989 to 2000 and Mayor of Sauk Village from 1977 to 1989. He has served on the board of CMAP. In April 2008, Mr. Paesel was appointed to the METRA Commuter Rail Board of Directors representing South Suburban Cook County.

Jose Rico
Senior Vice President of Community Investment
United Way of Metropolitan Chicago (UWMC)

Jose Rico oversees engagement with United Way's community partners, directs investment, and manages measurement and evaluation. Jose leads United Way in utilizing the Neighborhood Network model to deliver highly coordinated and concentrated services in underserved communities. He also works to advance public policy and systems-level change congruent with the LIVE UNITED 2020 Impact Plan.

Jose is a seasoned community leader and school administrator with extensive public policy and implementation experience. Most recently, he was the Director of the Illinois Center for School Improvement, whose mission is to lead the delivery of high-quality, research-based state-wide support services to raise student performance. Prior to that, he served five years as the Executive Director of the White House Initiative On Educational Excellence for Hispanics. In this role, he planned policy, strategic initiatives, outreach, and communications for President Obama's education agenda and the Latino community. He was also involved in developing the promise neighborhood grants across the country.

Edward Sitar
Economic Development Manager
Commonwealth Edison – an Exelon Company

Ed Sitar (pronounced "sitter"), Manager, Economic and Business Development, ComEd is responsible for the company's economic development functions in the areas of marketing and promotion, business retention and

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new customer attraction with a strong emphasis on the data center industry. Ed has also been instrumental in the formation of the Metro Economic Growth Alliance of Chicago (MEGA), a regional economic development umbrella organization comprised of the 10 county economic development organizations in NE Illinois and the City of Chicago's economic development organization (World Business Chicago). MEGA is focused on growing the economy of Northeastern Illinois through coordinated, effective business development.

ComEd is a unit of Chicago-based Exelon Corporation, one of the nation's largest electric utilities with more than \$14 billion in revenues and a customer base of five million. ComEd provides services to approximately 3.7 million customers across Northern Illinois, or 70 percent of the state's population.

Thurman "Tony" Smith
Senior Vice President and Community Development Market Manager
PNC Bank

Tony Smith joined PNC in May, 2010 to lead PNC's community development efforts in the Wisconsin-Illinois-St. Louis region. In this capacity he also serves on the bank's foundation and grant committee for the region and represents the bank on numerous community boards and advisory groups.

He has more than 30 years of banking experience, including three years as an Executive Vice President at ShoreBank. Mr. Smith also spent 15 years with Bank of America and another 8 years at the First National Bank of Chicago. He was an Adjunct Professor in the business school at California State University – Northridge and, as a U. S. Marine, served as a member of the elite Presidential Helicopter Squadron (HMX-1) during the Ford and Carter administrations.

Evonne Taylor
President & CEO
Taylor Made Business Solutions LLC.

Ms. Taylor founded this company in 2011 and leads the management, business development and public relations functions of the company. Ms. Taylor has held leadership positions in management and finance in both the private and non-profit sectors including serving as the Chief Financial Officer of Francis Parker School in Chicago IL and was the Director of Corporate Securities Structuring for JP Morgan Securities in Chicago, IL.

William W. Towns
Assistant Vice President
The University of Chicago

William Towns is Assistant Vice President within the Office of Civic Engagement and is responsible for neighborhood and university initiatives which include off campus real estate development projects, stimulating community reinvestment, local business and workforce development efforts, campus planning and community relations. William and his team have established partnerships to revise the University's Employer Assisted Housing Program, provide gigabit high speed broadband internet access to the mid-south side and to develop job opportunities for residents in the surrounding communities. The goal of these initiatives is to increase the standard of living within the communities the University serves and position the University of Chicago as a key contributor to urban redevelopment policies.

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Prior to joining the University, Will served as Regional Vice President for Mercy Portfolio Services, where he was responsible for the implementation of a \$169 million grant from the American Recovery and Reinvestment Act under the City of Chicago's Neighborhood Stabilization Program (NSP). This led to the redevelopment of over 800 units, the creation of 1700 jobs which impacted 24 neighborhoods in the City of Chicago. He also spent 10 years at Pathway Senior Living, one of the nation's premier providers of independent and assisted living communities. During that ten year period he held several key positions.